5/18



82- SUBMISSIONS FACING SHEET

| Follow-Up Materials | | HICROFICHE | CONTROL LABEL | | |
|--|-------|-------------|---------------|--------------------------------------|---|
| REGISTRANT'S NAME | Jonus | as Dex | nerhouse | estitute | |
| *CURRENT ADDRESS | | | | | • |
| **FORMER NAME | | | | PROCESSED | |
| **NEW ADDRESS | | | <u>.</u> 5 | JUN 0 8 2007 THOMSON FINANCIAL | |
| FILE NO. 82- 34(0 | 23 | FISCAL | YEAR 3 | 11-07 | |
| • Complete for initial submission INDICATE FORM | | | , | CRY: | |
| 12G3-2B (INITIAL FI | LING) | AR/S (| ANNUAL REPO | RT) | |
| 12G32BR (REINSTATEH) | ENT) | Suppl | (OTHER) | | |
| DEF 14A (PROXY) | | | OICF/BY: | Olo 7 | |

Annual Report Release for the Fiscal Year ended March 31, 2007

April 26, 2007

9 81-07 ARIS

Nomura Research Institute, Ltd.

Code Number: 4307

Stock Exchanges:

Tokyo Stock Exchange (First Section)

(URL http://www.nri.co.jp/)

Akihisa Fujinuma Rep.:

President, CEO & COO

Ordinary General Meeting of Shareholders:

Attn.: Hiroyuki Fujiwara

Treasurer

Tel.: (045) 333-8100

Dividend Payment Date:

June 1, 2007 (Scheduled)

June 22, 2007 (Scheduled) Filing of Annual Securities Report:

June 25, 2007 (Scheduled)

(Note that all amounts have been rounded down to the nearest one million yen, unless otherwise specified.)

1. Consolidated Business Results (April 1, 2006 through March 31, 2007)

(1) Consolidated Results of Operations

(Percentage figures are compared to prior year)

| | Sales | Operating Profit | Current Profit | Net Profit |
|------------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| Year ended March 31, 2007 | ¥322,531 million (12.9%) | ¥43,897 million (20.4%) | ¥46,099 million (20.5%) | ¥27,019 million (20.0%) |
| Year ended March 31, 2006 | ¥285,585 million (12.9%) | ¥36,469 million (20.9%) | ¥38,252 million (23.4%) | ¥22,518 million (38.1%) |

| | Net Profit per Share | Net Profit per Share (fully diluted) | Ratio of Net Profit to Shareholders' Equity | Ratio of Current Profit to Total Assets | Ratio of Operating Profit to Sales |
|------------------------------|-------------------------|---|---|---|---|
| Year ended March 31, 2007 | ¥664.77 | ¥663.50 | 12.7% | 13.5% | 13.6% |
| Year ended March 31, 2006 | ¥519.72 | ¥519.31 | 10.2% | 12.2% | 12.8% |

(Reference)

Investment profit and loss in equity method:

Year ended March 31, 2007: 511 million yen Year ended March 31, 2006: 562 million yen

(2) Consolidated Financial Condition

| | Total Assets | Net Assets | Ratio of Shareholders' Equity to Assets | Net Assets per Share |
|------------------------------|------------------|------------------|---|-------------------------|
| Year ended March 31, 2007 | ¥371,458 million | ¥216,232 million | 58.1% | ¥5,304.20 |
| Year ended March 31, 2006 | ¥311,786 million | ¥209,301 million | 67.1% | ¥5,152.73 |

(Reference)

Shareholders' equity:

Year ended March 31, 2007: 215,925 million yen Year ended March 31, 2006: 209,301 million yen

(3) Consolidated Statement of Cash Flow

| | Net Cash provided by Operating Activities | Net Cash provided by Investing Activities | Net Cash provided by Financing Activities | Cash and Cash Equivalents at Year End |
|------------------------------|--|--|---|---|
| Year ended March 31, 2007 | ¥39,583 million | -¥18,578 million | ¥44,040 million | ¥115,854 million |
| Year ended March 31, 2006 | ¥48,875 million | ¥17,853 million | -¥54,828 million | ¥50,752 million |

2. Dividends

| | Dividends per Share | | Aggregate of | Dividend | Ratio of Dividends to | |
|------------------------------|---------------------|----------|--------------|----------------------------|-----------------------------|------------------------------|
| (Record Date) | Interim | Year End | Annual | Dividend Payments (Annual) | Payout Ratio (Consolidated) | Net Assets (Consolidated) |
| Year ended March 31, 2006 | ¥50.00 | ¥90.00 | ¥140.00 | ¥5,901 million | 26.2% | 2.8% |
| Year ended March 31, 2007 | ¥70.00 | ¥110.00 | ¥180.00 | ¥7,322 million | 27.1% | 3.4% |
| (Forecast) March 31, 2008 | ¥20.00 | ¥20.00 | ¥40.00 | | 28.6% | |

(Note)

A five-for-one share split was implemented effective April 1, 2007.

3. Forecast of Consolidated Business Results (April 1, 2007 through March 31, 2008)

| | γn. , , , , , , , , , , , , , , , , , , , | 1 4 41 | 11 . | 1 (.1 | | |
|-----|---|--------------------|-----------------|----------|-------------|---|
| - (| Percentage figures are co | mnared to the con | inarable period | 1 of the | nmor veari | ı |
| ٠, | i diddinago ngaros are eo | ilpured to the con | iparable perior | * 01 410 | prior your, | |

| | Sales | Operating Profit | Current Profit | Net Profit | Net Profit per Share |
|---------|-------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------|
| Interim | ¥150,000 million (2.4%) | ¥21,000 million (0.8%) | ¥22,000 million (-2.2%) | ¥13,000 million (-3.6%) | ¥63.87 |
| Annual | ¥335,000 million (3.9%) | ¥46,000 million (4.8%) | ¥48,000 million (4.1%) | ¥28,500 million (5.5%) | ¥140.02 |

(Note)

A five-for-one share split was implemented effective April 1, 2007.

4. Others

(1) Changes in significant subsidiaries during the year (Changes in specified subsidiaries resulting in change in scope of consolidation)

New: - Exception: 2

- * The changes have no effect on the consolidated financial statements as all changes took place with respect to wholly-owned consolidated subsidiaries within the Group.
- (2) Changes in accounting principles, procedures and presentation regarding preparation of consolidated financial statements (Changes presented as changes in important items that are used as basic materials for preparation of consolidated financial statements)
 - (i) Changes due to revision of accounting standard, etc.: Applicable.

(ii) Changes other than (i): Not applicable.

- (3) Number of outstanding shares (Common stock)
 - (i) Total number of outstanding shares (including treasury stock) as of the end of each period:

Year ended March 31, 2007: 45,000,000 shares Year ended March 31, 2006: 45,000,000 shares

(ii) Total number of treasury stock as of the end of each period:

Year ended March 31, 2007: 4,291,620 shares Year ended March 31, 2006: 4,380,480 shares

(For reference) Outline of Non-Consolidated Business Results

1. Business Results (April 1, 2006 through March 31, 2007)

(1) Results of Operations

(Percentage figures are compared to prior year)

| -" | Sales | Operating Profit | Current Profit | Net Profit |
|------------------------------|--------------------------|-------------------------|-------------------------|--------------------------------|
| Year ended March 31, 2007 | ¥310,280 million (19.8%) | ¥39,847 million (68.7%) | ¥41,202 million (68.2%) | ¥51,697 million (266.9%) |
| Year ended March 31, 2006 | ¥258,904 million (12.6%) | ¥23,613 million (23.4%) | ¥24,493 million (24.1%) | ¥14,088 million (53.5%) |

(Note)

The Company merged with NRI Data Services, Ltd., a consolidated subsidiary, effective April 1, 2006.

| | Net Profit per Share | Net Profit per Share (fully diluted) |
|------------------------------|-------------------------|--|
| Year ended March 31, 2007 | ¥1,271.96 | ¥1,269.53 |
| Year ended March 31, 2006 | ¥325.17 | ¥324.92 |

(2) Financial Condition

| | Total Assets | Net Assets | Ratio of Shareholders' Equity to Assets | Net Assets per Share |
|------------------------------|------------------|------------------|---|-------------------------|
| Year ended March 31, 2007 | ¥358,665 million | ¥199,809 million | 55.6% | ¥4,900.75 |
| Year ended March 31, 2006 | ¥284,169 million | ¥168,703 million | 59.4% | ¥4,153.26 |

(Reference)

Shareholders' equity:

Year ended March 31, 2007: 199,501 million yen Year ended March 31, 2006: 168,703 million yen

(Note)

The Company merged with NRI Data Services, Ltd., a consolidated subsidiary, effective April 1, 2006.

2. Forecast of Business Results (April 1, 2007 through March 31, 2008)

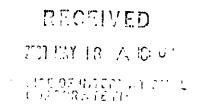
(Percentage figures are compared to the comparable period of the prior year)

| | Sales | Operating Profit | Current Profit | Net Profit | Net Profit per Share |
|---------|-------------------------------|------------------------------|------------------------------|--------------------------------|-------------------------|
| Interim | ¥144,000 million (2.3%) | ¥19,000 million (1.2%) | ¥19,900 million (0.6%) | ¥11,800 million (-68.6%) | ¥57.97 |
| Annual | ¥320,000 million (3.1%) | ¥42,000 million (5.4%) | ¥43,600 million (5.8%) | ¥25,600 million (-50.5%) | ¥125.77 |

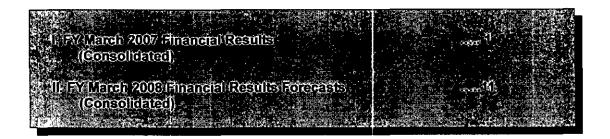
(Notes)

- 1. Year-to-year comparisons include extraordinary profit of 25,927 million yen from the merger with NRI Data Services, Ltd.
- 2. A five-for-one share split was implemented effective April 1, 2007.
- * The forecast of business results is calculated based on the information which is currently available to the Company. Therefore, the actual figures of sales and profit may differ due to subsequent various factors such as uncertain factors inherent in the forecast and future changes in the business operation environment.





FY March 2007 Financial Results



Nomura Research Institute, Ltd.
April 26, 2007

(1) Highlights

(Unit: JPY million)

| | FY (Cen2003 (Apr2005 - Cer2003) (| | Y W | |
|----------------------|--------------------------------------|-----------|-----------|-----------------|
| mistra Ma | Amount . | Amant | Mis | ৰ্বিচনতে (%) |
| Sales | 285,585 | 322,531 | 36,946 | 12.9 |
| | | * 305,000 | | * 5.7% |
| Operating Profit | 36,469 | 43,897 | 7,427 | 20.4 |
| | | * 42,000 | | * 4.5% |
| Net Income | 22,518 | 27,019 | 4,500 | 20.0 |
| | • | *26,500 | | * 2.0% |
| Operating Profit | 12.8% | 13.6% | 0.8P | |
| Margin | | * 13.8% | | |
| Earnings per share | JPY519.72 | JPY664.77 | JPY145.05 | 27.9 |
| 1 st Half | JPY50.00 | JPY70.00 | JPY20.00 | 40.0 |
| Fiscal Year | JPY90.00 | JPY110.00 | JPY20.00 | 22.2 |
| Dividends per share | e JPY140.00 | JPY180.00 | JPY40.00 | 28.6 |
| Dividend payout ra | tio 26.2% | 27.1% | 0.9P | |

Note: Figures * indicate earnings estimates announced on Oct. 26, 2006.

[1st Half]

| | (Apr 2005 - Sap 2005) | Prefer Inado Corado Sigado, | /• | re ^{ny} |
|-------------------------|-----------------------|--------------------------------|---------|------------------|
| , | Ancent | (คนากกั | नेप्तरं | अंत्राहात्त्व |
| Sales | 132,502 | 146,452 | 13,949 | 10.5 |
| Operating Profi | t 16,460 | 20,840 | 4,380 | 26.6 |
| Net Income | 10,370 | 13,486 | 3,115 | 30.0 |
| Operating Profit Margin | 12.4% | 14.2% | 1.8P | |

[2nd Half]

| | ^{3.} Jeli 3 ³ Jen 2006 – <i>9</i> 5 A. 2006 – Teb 2006), (Och | ini 47 ini2007 2000 - Jep 2007, | × | N. C. |
|-------------------------|--|------------------------------------|--------|------------|
| | Anorol | Antoune | | Airman (E) |
| Sales | 153,082 | 176,079 | 22,997 | 15.0 |
| Operating Profit | 20,009 | 23,056 | 3,047 | 15.2 |
| Net Income | 12,147 | 13,532 | 1,385 | 11.4 |
| Operating Profit Margin | 13.1% | 13.1% | 0.0P | |

^{*}Amounts of less than JPY million were rounded down.

(2) Sales by sector

(Unit:JPY million)

| | *** 160 A Page 2004 - 1 | | #学/語中20 (Ap-2006 - 38) | DA ZUDV. | SANG. | |
|----------------------------------|----------------------------|---------------|---------------------------|-------------|---------|---------------|
| | क्षतान्त्रवा | Siere (F4) | Amount | Fig. (94) | ંગીલ | Situate RG |
| Financial sector | 178,168 | 62.4 | 210,997 | 65.4 | 32,828 | 18.4 |
| Distribution sector | 49,681 | 17.4 | 45,637 | 14.1 | (4,044) | (8.1) |
| Other private sector | 36,720 | 12.9 | 37,611 | 11.7 | 891 | 2.4 |
| Public sector | 21,014 | 7.4 | 28,285 | 8.8 | 7,270 | 34.6 |
| Total | 285,585 | 100.0 | 322,531 | 100.0 | 36,946 | 12.9 |
| *Sales by main counterparties wi | thin the foregoing a | mounts | • | | | |
| Nomura Holdings | 88,725 | 31.1 | 106,290 | 33.0 | 17,565 | 19.8 |
| SEVEN & i HOLDINGS | 34,907 | 12.2 | 36,195 | 11.2 | 1,287 | 3.7 |

^{*}Figures, in principle, include sales to subsidiaries. Sales via leasing and other companies include sales to customers ultimately receiving services and other products. These figures were calculated starting in the current consolidated fiscal year, but figures in the previous consolidated fiscal year were also calculated retroactively.

[1st Half]

| | Pantity (Om-2006 s | FFAUD HALAUM | you some s | (31/2000r 1962/001d) | 18 | ۶, |
|----------------------|------------------------|-----------------|------------|-------------------------|-----------|--------------|
| | Amount | Sers. | Annount | Aire Aire | असि | Mirnes Wh |
| Financial sector | 79,880 | 60.3 | 94,097 | 64.3 | 14,217 | 17.8 |
| Distribution sector | 24,613 | 18.6 | 23,669 | 16.2 | (944) | (3.8) |
| Other private sector | 18,845 | 14.2 | 16,578 | 11.3 | (2,266) | (12.0) |
| Public sector | 9,163 | 6.9 | 12,105 | 8.3 | 2,942 | 32.1 |
| Total | 132,502 | 100.0 | 146,452 | 100.0 | 13,949 | 10.5 |
| Nomura Holdings | 36,525 | 27.6 | 44,388 | 30.3 | 7,863 | 21.5 |
| SEVEN & i HOLDINGS | 17,638 | 13.3 | 17,703 | 12.1 | 64 | 0.4 |

[2nd Half]

| | 2 ¹²⁵ haftiy 1000,2000 | Lenzone Leo 2006) | AT HEF TO | Serator Serator | "Nas. | | |
|--|--------------------------------------|----------------------|-----------|--------------------|---------|-----------------------|--|
| รา (การ (การ (การ (การ (การ (การ (การ (ก | Anough | State (8%) | Ancun | Alero (M) | भास | लोसमाहरू (क्षेत्र) | |
| Financial sector | 98,287 | 64.2 | 116,899 | 66.4 | 18,611 | 18.9 | |
| Distribution sector | 25,067 | 16.4 | 21,967 | 12.5 | (3,100) | (12.4) | |
| Other private sector | 17,875 | 11.7 | 21,033 | 11.9 | 3,157 | 17.7 | |
| Public sector | 11,851 | 7.7 | 16,179 | 9.2 | 4,327 | 36.5 | |
| Total | 153,082 | 100.0 | 176,079 | 100.0 | 22,997 | 15.0 | |
| Nomura Holdings | 52,200 | 34.1 | 61,902 | 35.2 | 9,702 | 18.6 | |
| SEVEN & i HOLDINGS | 17,269 | 11.3 | 18,491 | 10.5 | 1,222 | 7.1 | |

^{*}Amounts of less than JPY million were rounded down.

(3)Sales and Operating Profit by segment

From Fiscal Year March 2007, the Company has changed the classification of its business segment, to Consulting Services and IT Solution Services, (which were formerly classified as Consulting & Knowledge Services and System Solution Services, in order to better reflect its business operation). Accordingly, information as of Fiscal year March 2006, has been reclassified to conform with the current classification.

Consulting Services

(Unit: JPY million)

| | | | | | , | |
|--|-----------------------------|---------------|-------------|------|-------|-------------|
| Entropy (Control of Control of Co | PV Net-200 (Apr-2005 Mer | | 7 (A) (A) | | 500 | ·) |
| Salah Janasa Sarah Maranaka Ma | Amorne | Sieto (73) | क्षेत्रकातः | (88) | enu | Ed. |
| Sales | 26,293 | 9.2 | 29,870 | 9.3 | 3,577 | 13.6 |
| Operating Profit | 3,792 | | 4,444 | | 651 | 17.2 |
| Operating Profit Margin | 14.4% | | 14.9% | | 0.5P | |
| | | | | | | |

[1st Half]

| | ं <u>स्था</u> र्टर (VA) 2005 े | | Capazione i | | 166 | / |
|-------------------------|-----------------------------------|---------------|-------------|---------------|-------|--------------|
| | Amount | Siere (74) | Антола | Slieve Mäi | गांत | Army (FA) |
| Sales | 11,770 | 8.9 | 13,331 | 9.1 | 1,560 | 13.3 |
| Operating Profit | 1,687 | | 2,101 | | 413 | 24.5 |
| Operating Profit Margin | 14.3% | | 15.8% | | 1.5P | |

| | %-14161(³ 10 2005 (30 3) | | 70° 100° 70° (2000°) | | , (G), | , - |
|-------------------------|--|--------------|-----------------------|-------------------------|--------|--------------|
| | Amount | Since (%) | Amount | શિલ્લાન <i>ઉ</i> ત્ત | भास | Airner 84 |
| Sales | 14,522 | 9.5 | 16,538 | 9.4 | 2,016 | 13.9 |
| Operating Profit | 2,104 | | 2,342 | | 237 | 11.3 |
| Operating Profit Margin | 14.5% | | 14.2% | | (0.3P) | |

^{*}Amounts of less than JPY million were rounded down.

IT Solution Services

(Unit: JPY million)

| | Market C | 0003 (Et 2003) | (A) 72006 | | (C) | , |
|---|------------------|-------------------|-----------|---------------|--------|------------|
| | क्षेत्राच्याची 👙 | Sitto (%) | (Amount | Siero (99) | भाग | Girmo (88) |
| System Development & System Application sales | 111,776 | 39.1 | 135,702 | 42.1 | 23,925 | 21.4 |
| System Management & Operations | 116,559 | 40.8 | 126,596 | 39.3 | 10,036 | 8.6 |
| Product Sales | 30,956 | 10.8 | 30,363 | 9.4 | (593) | (1.9) |
| Sales | 259,292 | 90.8 | 292,661 | 90.7 | 33,369 | 12.9 |
| Operating Profit | 32,676 | | 39,452 | | 6,776 | 20.7 |
| Operating Profit Margin | 12.6% | | 13.5% | | 0.9P | |

[1st Half]

| | 4 ²⁰ military 4000 agay) | Ca.2003 Sip.2004) | CONTRACTOR (And Anders | | 800 | |
|---|--|----------------------|------------------------|-------------|--------|---------------------------|
| | क्षत्वाम | Siero (%) | Antoque | Simo (M) | onii | প্রালাদ্রতে(<i>মি</i> র) |
| System Development & System Application sales | 53,475 | 40.4 | 59,134 | 40.4 | 5,658 | 10.6 |
| System Management & Operations | 56,395 | 42.6 | 61,388 | 41.9 | 4,993 | 8.9 |
| Product Sales | 10,860 | 8.2 | 12,596 | 8.6 | 1,736 | 16.0 |
| Sales | 120,731 | 91.1 | 133,120 | 90.9 | 12,388 | 10.3 |
| Operating Profit | 14,772 | | 18,738 | | 3,966 | 26.9 |
| Operating Profit Margin | 12.2% | | 14.1% | | 1.9P | |

| | 9 ²⁷ 16149 (OG) 2005 | /Han2008 Thr.2003) | W ind so (Galame | Linally Tro-2009) | ×8.44 | | |
|--|------------------------------------|-----------------------|---------------------|----------------------|---------|----------|--|
| | Amount | Sino (%) | Amaan | Siere | 966 | Airmo HA | |
| System Development & System Application sales | 58,300 | 38.1 | 76,567 | 43.5 | 18,267 | 31.3 | |
| System Management & Operations | 60,163 | 39.3 | 65,207 | 37.0 | 5,043 | 8.4 | |
| Product Sales | 20,096 | 13.1 | 17,765 | 10.1 | (2,329) | (11.6) | |
| Sales | 138,560 | 90.5 | 159,541 | 90.6 | 20,980 | 15.1 | |
| Operating Profit | 17,904 | | 20,714 | | 2,809 | 15.7 | |
| Operating Profit Margin | 12.9% | | 13.0% | | 0.1P | | |

^{*}Amounts of less than JPY million were rounded down.

(4) Order Volume and Order Backlog

Order Volume (Unit: JPY million)

| | FY TEDÁDIS (kapi 2005-TedáDIS) | To And Andres In 2004 | Ý(6 | N. |
|---|-----------------------------------|--------------------------|---------|--------------|
| | Amount | Amortic | Pi | Grups 383 |
| Consulting Services | 26,684 | 29,594 | 2,910 | 10.9 |
| System Development & System Application Sales | 119,704 | 135,108 | 15,403 | 12.9 |
| System Management & Operations | 121,733 | 131,146 | 9,413 | 7.7 |
| Product Sales | 31,978 | 29,329 | (2,649) | (8.3) |
| IT Solution Services | 273,416 | 295,584 | 22,168 | 8.1 |
| Total | 300,100 | 325,179 | 25,078 | 8.4 |

[1st Half]

| | 4° bell FV (Lebzioca (2) pag 2005 Sap 2005) | PEEFFY PHIZOF (Angles Sarkes) | V/co | NA. |
|---|--|----------------------------------|--------|---------------------|
| 5 , s | (Approximate | (វត្តិត្រូវបាក) | ่อหน | প্রদান্তর্গ (১৯) |
| Consulting Services | 14,114 | 16,954 | 2,840 | 20.1 |
| System Development & System Application Sales | 59,092 | 72,684 | 13,592 | 23.0 |
| System Management & Operations | 8,102 | 12,359 | 4,257 | 52.5 |
| Product Sales | 11,905 | 11,567 | (338) | (2.8) |
| IT Solution Services | 79,100 | 96,611 | 17,511 | 22.1 |
| Total | 93,214 | 113,566 | 20,351 | 21.8 |

| | 2 ⁷⁷ (mai/fry (Cm 2003) - 7 ⁷ (106)(2005 - Chr) 2003) (104) | THE FAME AND A | Y | |
|---|--|----------------|---------|---------------------|
| | Amount | Antonia | भार | ্রীটোর্টে (মুখ্য |
| Consulting Services | 12,569 | 12,640 | 70 | 0.6 |
| System Development & System Application Sales | 60,612 | 62,423 | 1,811 | 3.0 |
| System Management & Operations | 113,630 | 118,787 | 5,156 | 4.5 |
| Product Sales | 20,072 | 17,761 | (2,311) | (11.5) |
| IT Solution Services | 194,315 | 198,972 | 4,656 | 2.4 |
| Total | 206,885 | 211,612 | 4,727 | 2.3 |

^{*}Amounts of less than JPY million were rounded down.

I. FY March 2007 Financial Results (Consolidated)

Order Backlog(Outstanding)

(Unit: JPY million)

| Attender | ્રેકલાઇ હો ક્લાં પ્રકાર સ્વાપ | 1,000 | |
|--|--|--|---|
| Application of the property of | menal Company | ्राहि | Gieneo. |
| 3,290 | 3,054 | (236) | (7.2) |
| 22,809 | 22,428 | (380) | (1.7) |
| 104,908 | 109,647 | 4,738 | 4.5 |
| 1,021 | - | (1,021) | (100) |
| 128,739 | 132,075 | 3,335 | 2.6 |
| 132,030 | 135,129 | 3,098 | 2.3 |
| | 3,290 22,809 104,908 1,021 128,739 | 3,290 3,054 22,809 22,428 104,908 109,647 1,021 - 128,739 132,075 | 3,290 3,054 (236) 22,809 22,428 (380) 104,908 109,647 4,738 1,021 - (1,021) 128,739 132,075 3,335 |

^{*}Amounts of less than JPY million were rounded down.

(5) Subcontracting Costs

Subcontracting Costs by segment & Percentage in actual production (Unit: JPY million)

| | | FY Mer 2 (Ap. 2005 A | 006 at 2003) | ************************************** | 1/2007/ LET-2007/) | V&K | ; |
|-------------------|---|-------------------------|-----------------|--|-----------------------|--------|------------------|
| outh and the sews | annual anti-reliability political acts to the 200 to the 200 to the contract of | Amounti | Since (86) | Annumi | Sie • | offi Y | (Alting) (Al) |
| Consultii | ng Services | 4,740 | 31.9 | 5,566 | 33.4 | 825 | 17.4 |
| • | tem Development & tem Application sales | 57,755 | 62.1 | 69,154 | 67.7 | 11,399 | 19.7 |
| _ | tem Management & erations | 24,839 | 31.9 | 27,603 | 31.4 | 2,763 | 11.1 |
| IT Solution | on Services | 82,595 | 48.4 | 96,758 | 50.9 | 14,163 | 17.1 |
| | Total | 87,335 | 47.1 | 102,324 | 49.5 | 14,988 | 17.2 |
| (Subcontrac | cting Costs to China) • | 10,019 | 11.5 | 12,406 | 12.1 | 2,387 | 23.8 |

^{*} Subcontracting costs to China & Percentage in total subcontracting costs

[1st Half]

| | 1 (A) 2005 S | 562006 352005) | ig deliged i (Adjugud) s | E162007 · · · | Ve | |
|---|--------------|-------------------|-----------------------------|---------------|-------|----------------|
| | Amount | Sheric (%) | ्रीमाळगतः | ([%)) | 'भार | Therefore (BA) |
| Consulting Services | 1,826 | 27.2 | 2,083 | 28.7 | 256 | 14.1 |
| System Development & System Application sales | 27,949 | 61.7 | 31,067 | 66.1 | 3,118 | 11.2 |
| System Management & Operations | 11,258 | 30.0 | 13,100 | 31.5 | 1,842 | 16.4 |
| IT Solution Services | 39,207 | 47.3 | 44,167 | 49.8 | 4,960 | 12.7 |
| Total | 41,034 | 45.8 | 46,251 | 48.2 | 5,217 | 12.7 |
| (Subcontracting Costs to China) | 4,775 | 11.6 | 5,331 | 11.5 | 556 | 11.6 |

| | | % ```````````````````````````````````` | 562006) 186200 6) | 7 Jeff (9) ((0)e42006 | Ten 2007 Len 2007) | 50 | y × |
|---------------------------------------|--|--|------------------------------|--------------------------|-----------------------|---------------|----------------|
| · · · · · · · · · · · · · · · · · · · | For face I to I had been the I also the received | Amorni | Sime 1(41) | Anount | Since (%) | 211 11 | (१८८) (१८८) |
| Con | sulting Services | 2,913 | 35.8 | 3,482 | 36.9 | 568 | 19.5 |
| | System Development & System Application sales | 29,805 | 62.6 | 38,087 | 69.0 | 8,281 | 27.8 |
| | System Management & Operations | 13,581 | 33.7 | 14,503 | 31.3 | 921 | 6.8 |
| IT S | olution Services | 43,387 | 49.4 | 52,590 | 51.8 | 9,202 | 21.2 |
| | Total | 46,301 | 48.2 | 56,072 | 50.5 | 9,771 | 21.1 |
| (Subc | ontracting Costs to China) | 5,244 | 11.3 | 7,075 | 12.6 | 1,830 | 34.9 |

^{*}Amounts of less than JPY million were rounded down.

(6) Cash Flow

(Unit: JPY million)

| | | | (Unit: JP: | r million) |
|--|--|---|--------------|--------------|
| | (1574 CED 2003) (400 2004) (1587 2003) | 957 LEE 2007 (206-2003 (126-2002) | 1500 | |
| er en | Annual Control | Аम्बल्या कर | भार | Amily |
| Control of the contro | All the second | Service S | | (23) |
| Income before income taxes | 37,535 | 46,744 | 9,208 | 24.5 |
| Gain/Loss from non-operating activities | (1,706) | (2,065) | (359) | 21.1 |
| Extraordinary gain/loss | 717 | (2,073) | (2,791) | - |
| Depreciation and amortization | 16,574 | 19,795 | 3,221 | 19.4 |
| Accounts receivable and other receivable, | 40 544 | (0.040) | (40 EE4) | |
| net of advance payments received | 10,511 | (8,040) | (18,551) | - |
| Allowance | 928 | 2,801 | 1,872 | 201.6 |
| Other | 1,505 | 3,067 | 1,562 | 21.1 |
| Subtotal | 66,066 | 60,229 | (5,836) | (8.8) |
| Interest and dividends received | 1,180 | 1,642 | 461 | 39.1 |
| Income taxes paid | (18,371) | (22,288) | (3,916) | 21.3 |
| Operating Activities | 48,875 | 39,583 | (9,292) | (19.0) |
| Acquisition of property and equipment | (9,799) | (11,685) | (1,886) | 19.2 |
| Increase in software and other intangibles | (8,211) | (12,434) | (4,222) | 51.4 |
| Subtotal: Capital expenditure | (18,011) | (24,120) | (6,109) | 33.9 |
| Increase in time deposits | (6,778) | (7,641) | (863) | 12.7 |
| Proceeds from time deposits | 6,523 | 7,203 | 680 | 10.4 |
| Increase in investment securities | (30,300) | (31,293) | (993) | 3.3 |
| Proceeds from sales and redemption of investment securities | 65,812 | 44,160 | (21,651) | (32.9) |
| Increase in long-term loan | • | (7,245) | (7,245) | |
| Other | 608 | 359 | (249) | (41.0) |
| Investing Activities | 17,853 | (18,578) | (36,432) | |
| Free Cash Flow | 66,729 | 21,004 | (45,724) | (68.5) |
| (Free Cash Flow except Cash management purpose investment) | 22,672 | 12,484 | (10,188) | (44.9) |
| Net repayment of long-term debt | (840) | (240) | 600 | (71.4) |
| Proceeds from issuance of convertible bond | | 50,000 | 50,000 | |
| Purchase of treasury stock | (48,147) | 776 | 48,924 | - |
| Cash dividends paid | (5,840) | (6,496) | (655) | 11.2 |
| Financing Activities | (54,828) | 44,040 | 98,868 | - |
| Effect of exchange rate changes on Cash and cash equivalents | 174 | 56 | (117) | (67.6) |
| Net increase in Cash and cash equivalents | 12,075 | 65,101 | 53,026 | 439.1 |
| Cash and cash equivalents at beginning of year | 38,677 | 50,752 | 12,075 | 31.2 |
| Cash and cash equivalents at end of year | 50,752 | 115,854 | 65,101 | 128.3 |
| Cash and cash equivalents + Cash Management purpose investment | 76,432 | 133,477 | 57,044 | 74.6 |
| *Amounts of less than IDV million were rounded down | | | - | |

^{*}Amounts of less than JPY million were rounded down.

I. FY March 2007 Financial Results (Consolidated)

Note: Cash management purpose investment are the investments to 3 months over time deposits and government bonds etc..

Cash management purpose investment (included in investing activities) are as follows.

| | | 77 Tei 2006 Tota (Ap2002Tei 2003) | TY LEI 2007/ Total | West. | ; (s) |
|---------------------|--|---|------------------------------|----------|----------------|
| | | (Althredge are exceed) | (Ap Auto-La Auto) Appania | and . | Airner (Ca) |
| Increa | se in time deposits | (6,778) | (7,641) | (863) | 12.7 |
| Proce | eds from time deposits | 6,523 | 7,203 | 680 | 10.4 |
| Increa | se in investment securities | (20,270) | (30,951) | (10,681) | (52.7) |
| | eds from sales and redemption estment securities | 64,582 | 39,910 | (24,672) | (38.2) |
| (Total)C investr | ash management purpose ment | 44,056 | 8,520 | (35,536) | (80.7) |

^{*}Amounts of less than JPY million were rounded down.

(7) Capital Expenditure

(Unit: JPY million)

| | 77 Met 2003 (Apr 2003 Met 2003) <i>((</i> A | PY 110:2007/ pp:2003 - 110:2007/ | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | kr |
|------------|--|-------------------------------------|--|---------------|
| | Amount | Amount? | गाह | (EF) empaile) |
| Tangible | 10,038 | 17,446 | 7,408 | 73.8 |
| Intangible | 8,305 | 12,456 | 4,150 | 50.0 |
| Total | 18,343 | 29,903 | 11,559 | 63.0 |

(8) Depreciation & Amortization

(Unit: JPY million)

| Total | 16,574 | 19,795 | 3,221 | 19.4 |
|------------|---------------------------------------|---|-----------|-------------|
| Intangible | 10,295 | 12,622 | 2,327 | 22.6 |
| Tangible | 6,278 | 7,172 | 893 | 14.2 |
| | · · · · · · · · · · · · · · · · · · · | FY Lat.2007 2000 - Let.2007() Automic | ्राता १०० | Ti-myc (E4) |

(9) R&D Expenditure

(Unit: JPY million)

| (ADI | *** Ter 2003 2005 - Ter 2003) | #Y (1815/2007/ ((Apti-2008 - 1815/2008/) | /ACX | |
|----------------------|----------------------------------|---|------|-----------|
| | Amount | Amouni | Diii | arimb(fil |
| Consulting Services | 541 | 483 | (58) | (10.7) |
| IT Solution Services | 1,960 | 2,380 | 420 | 21.5 |
| Total | 2,501 | 2,864 | 362 | 14.5 |

^{*}Amounts of less than JPY million were rounded down.

(1) Highlights

(Unit: JPY billion)

| | 77 Thi 2007 (Results) | FORESES | The second of th | / |
|--|--------------------------|-------------|--|-------------|
| The state of the s | Amount | ्रियाख्यातः | Offi | Girmer III) |
| Sales | 322.5 | 335.0 | 12.4 | 3.9 |
| Operating Profit | 43.8 | 46.0 | 2.1 | 4.8 |
| Net Income | 27.0 | 28.5 | 1.4 | 5.5 |
| Operating Profit Margin | 13.6% | 13.7% | 0.1P | |
| Earnings per share | JPY132.95* | JPY140.02 | JPY7.07 | 5.3 |
| 1 st Half | JPY14.00* | JPY20.00 | JPY6.00 | 42.9 |
| Fiscal Year | JPY22.00* | JPY20.00 | JPY(2.00) | (9.1) |
| Dividends per share | JPY36.00* | JPY40.00 | JPY4.00 | 11.1 |
| Dividend payout ratio | 27.1% | 28.6% | 1.5P | |

*Earnings per share and Dividends per share of FY March 2007 are calculated retroactively by stock split (1:5).

[1st Half]

| | Confirmation (2) (Result) | en er tarade | · | ¾ √ |
|-------------------------|------------------------------|--------------|--------|------------|
| | Amount | Amount | 21114 | Girne (Ci) |
| Sales | 146.4 | 150.0 | 3.5 | 2.4 |
| Operating Profit | 20.8 | 21.0 | 0.1 | 0.8 |
| Net Income | 13.4 | 13.0 | (0.4) | (3.6) |
| Operating Profit Margin | 14.2% | 14.0% | (0.2P) | |

[2nd Half]

| graph is a second of the secon | ्र ^{मंत} ीलार च्लेल्यान्यस्थातः । (स्वतःगान्ति) | 92 ⁶³ into #7 (10) 2003 [FO.G. FO.G. FO.G | · · · · · · · · · · · · · · · · · · · | K |
|--|---|---|---------------------------------------|--------------|
| 1.6 | Amound | Avairon (2 | जात | Original (%) |
| Sales | 176.0 | 185.0 | 8.9 | 5.1 |
| Operating Profit | 23.0 | 25.0 | 1.9 | 8.4 |
| Net Income | 13.5 | 15.5 | 1.9 | 14.5 |
| Operating Profit Margin | 13.1% | 13.5% | 0.4P | |

II. FY March 2008 Financial Results Forecasts (Consolidated)

(2) Sales by sector

(Unit: JPY billion)

| | | (Reads) | | | | The second of th | | |
|---|---------|----------------|--------|---------------|-------|--|--|--|
| THE TENT OF THE PERSON OF THE | Antonia | Sieiko (84) | Amount | Shake (Va) | Mil | Airms: | | |
| Financial sector | 210.9 | 65.4 | 226.0 | 67.5 | 15.0 | 7.1 | | |
| Distribution sector | 45.6 | 14.1 | 44.0 | 13.1 | (1.6) | (3.6) | | |
| Other private sector | 37.6 | 11.7 | 38.0 | 11.3 | 0.3 | 1.0 | | |
| Public sector | 28.2 | 8.8 | 27.0 | 8.1 | (1.2) | (4.5) | | |
| Total | 322.5 | 100.0 | 335.0 | 100.0 | 12.4 | 3.9 | | |

[1st Half]

| A STATE OF THE STA | | /(Ĵen/2001/ HIĐ) | रू ग्रेस ^ए । जन्म | i | ' '60 | × . |
|--|-----------|---------------------|---------------------------------|---------------|--------------|--------------------|
| and the second s | (Automité | Sieto . : (ES) | /Auguni | Since (Sa) | offic | अंशिक्त (क्ष्म) |
| Financial sector | 94.0 | 64.3 | 100.0 | 66.7 | 5.9 | 6.3 |
| Distribution sector | 23.6 | 16.2 | 21.0 | 14.0 | (2.6) | (11.3) |
| Other private sector | 16.5 | 11.3 | 16.0 | 10.7 | (0.5) | (3.5) |
| Public sector | 12.1 | 8.3 | 13.0 | 8.7 | 0.8 | 7.4 |
| Total | 146.4 | 100.0 | 150.0 | 100.0 | 3.5 | 2.4 |

| as step 1 s | | ** (1.516/2007/ 3016-1) | 70 ¹⁵ Tell TV (1701014) | | 180 | 7 |
|--|--------|----------------------------|---------------------------------------|---------------|-------|----------------|
| en de la companya de | Amonie | Sinc (M) | Amount | Sirio (Si) | PA | anuri® (63) |
| Financial sector | 116.8 | 66.4 | 126.0 | 68.1 | 9.1 | 7.8 |
| Distribution sector | 21.9 | 12.5 | 23.0 | 12.4 | 1.0 | 4.7 |
| Other private sector | 21.0 | 11.9 | 22.0 | 11.9 | 0.9 | 4.6 |
| Public sector | 16.1 | 9.2 | 14.0 | 7.6 | (2.1) | (13.5) |
| Total | 176.0 | 100.0 | 185.0 | 100.0 | 8.9 | 5.1 |

(3) Sales by segment

(Unit: JPY billion)

| | | TY LETACOT (RUME) | | FV (E1-2003) (FORESTS) | | Yen Carlotte | |
|---|---------|----------------------|-----------|---------------------------|--------|--------------|--|
| | Auguii, | Sieco (Pa) | Contains. | Sino (fa) | idifi. | amai (69) | |
| Consulting Services | 29.8 | 9.3 | 32.0 | 9.6 | 2.1 | 7.1 | |
| System Development & System Application Sales | 135.7 | 42.1 | 142.0 | 42.4 | 6.2 | 4.6 | |
| System Management & Operations | 126.5 | 39.3 | 133.0 | 39.7 | 6.4 | 5.1 | |
| Product Sales | 30.3 | 9.4 | 28.0 | 8.4 | (2.3) | (7.8) | |
| IT Solution Services | 292.6 | 90.7 | 303.0 | 90.4 | 10.3 | 3.5 | |
| Total | 322.5 | 100.0 | 335.0 | 100.0 | 12.4 | 3.9 | |

[1st Half]

| | | ACCONSTRUCTORY (Leaf) (Leaf) (Leaf) (Leaf) (Leaf) | | (19 marked) | | VOV. | |
|--|--------|---|--------|--------------|-------|--------|--|
| No. of the second secon | Amorni | Siere Wh | Amorth | Shar (73) | र्थात | Trics | |
| Consulting Services | 13.3 | 9.1 | 13.0 | 8.7 | (0.3) | (2.5) | |
| System Development & System Application sales | 59.1 | 40.4 | 61.0 | 40.7 | 1.8 | 3.2 | |
| System Management & Operations | 61.3 | 41.9 | 65.0 | 43.3 | 3.6 | 5.9 | |
| Product Sales | 12.5 | 8.6 | 11.0 | 7.3 | (1.5) | (12.7) | |
| IT Solution Services | 133.1 | 90.9 | 137.0 | 91.3 | 3.8 | 2.9 | |
| Total | 146.4 | 100.0 | 150.0 | 100.0 | 3.5 | 2.4 | |

| | O'S INC FOR | | श्र ^त ीह्य १५५ (हर्गास्ट्र | | ~~ | y i i i i je je je je V |
|--|-------------|---------------|--|----------------|-------|----------------------------|
| The state of the s | Anoni | Siric (P3) | Amorti | Stiers (V3) | Mii | Tringe (F4) |
| Consulting Services | 16.5 | 9.4 | 19.0 | 10.3 | 2.4 | 14.9 |
| System Development & System Application sales | 76.5 | 43.5 | 81.0 | 43.8 | 4.4 | 5.8 |
| System Management & Operations | 65.2 | 37.0 | 68.0 | 36.8 | 2.7 | 4.3 |
| Product Sales | 17.7 | 10.1 | 17.0 | 9.2 | (0.7) | (4.3) |
| IT Solution Services | 159.5 | 90.6 | 166.0 | 89.7 | 6.4 | 4.0 |
| Total | 176.0 | 100.0 | 185.0 | 100.0 | 8.9 | 5.1 |

(4) Capital Expenditure

(Unit: JPY billion)

| | FY LECZOO7 (Rosulia) Amount | TY LEI 2003 (FO CEESE) Amount | ্থক আনি: | Chengo Fa) |
|------------|-----------------------------------|-------------------------------------|-------------|---------------|
| Tangible | 17.4 | 21.0 | 3.5 | 20.4 |
| Intangible | 12.4 | 13.5 | 1.0 | 8.4 |
| Total | 29.9 | 34.5 | 4.5 | 15.4 |

(5) Depreciation & Amortization

(Unit: JPY billion)

| Total | Amount 19.7 | ∆momi 18.5 | <u>ிஞ</u> (1.2) | (6.5) |
|-------|--------------------------|-------------------------------|--------------------|-------|
| | FY Let 2007 (Results) | 77 Let 2006 (100 correcte) | (E) | , 4 |

(6) R&D Expenditure

(Unit: JPY billion)

| | ACEURES) | -v lei 2006 (forceses) | 1,000 | , |
|-------|----------|---------------------------|---------------|-----------------|
| | Amount | Amount | ্টার্ট্রঃ | amme. :数1。。: |
| Total | 2.8 | 4.8 | 1.9 | 67.6 |

